

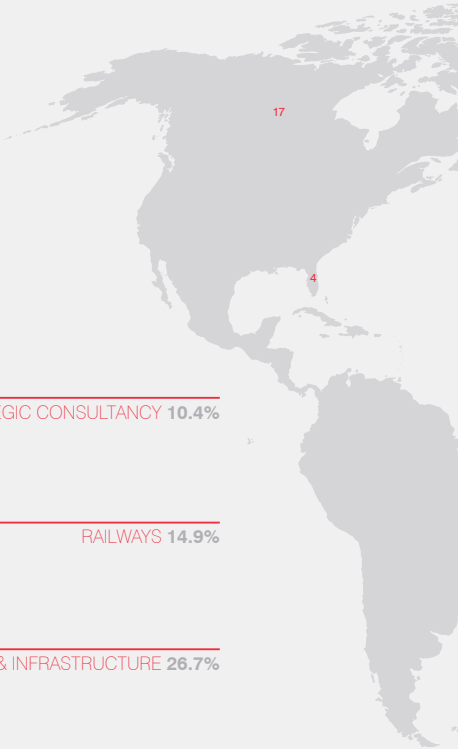
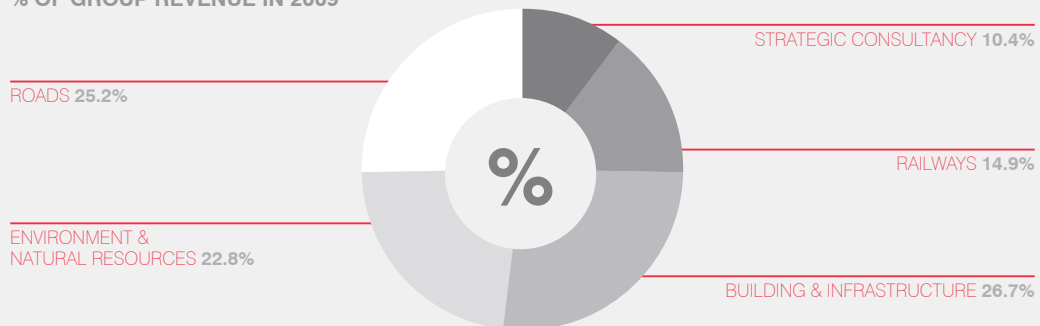
# OUR BUSINESS

A key attribute of Scott Wilson is its global geographic reach supported by the transportable skills of indigenous staff.

The Group offers Strategic Consultancy and multi-disciplinary professional services in the Railways, Buildings & Infrastructure, Environment & Natural Resources and Roads Sectors.

The Group's key operating regions are the UK, Asia-Pacific, Europe, India and the Middle East with their centres in London, Hong Kong, Warsaw, New Delhi and Bahrain/Dubai.

% OF GROUP REVENUE IN 2009



## STRATEGIC CONSULTANCY

**£37.5m**

10.4% of Group revenue

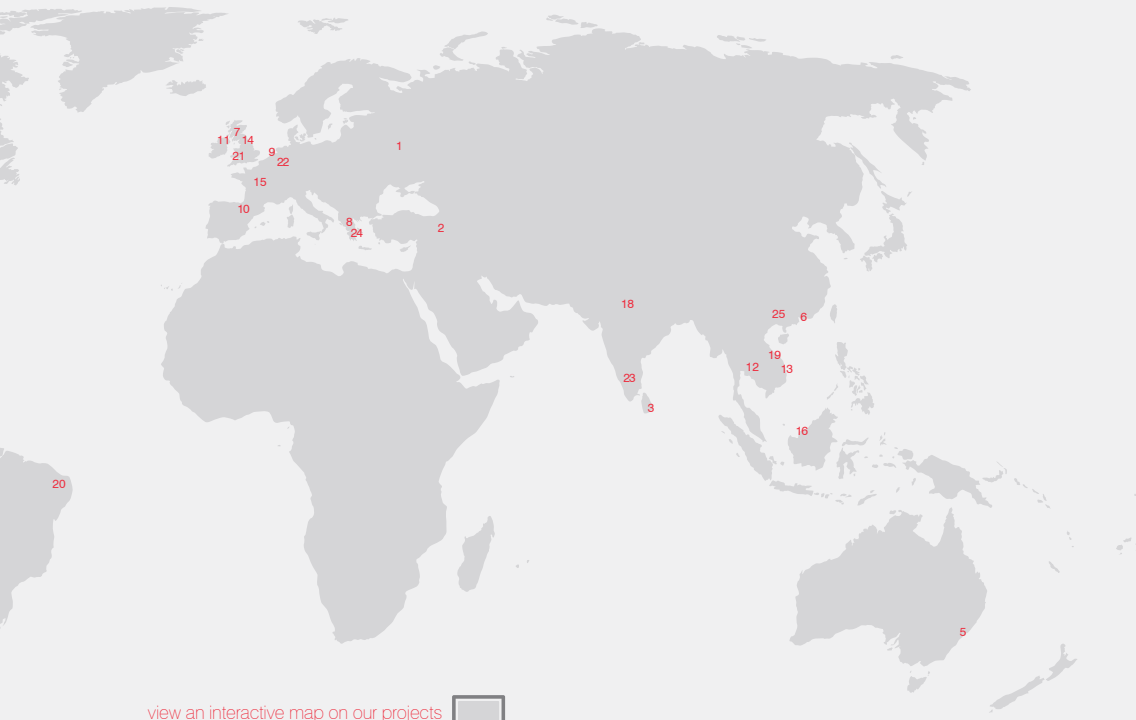
Strategic Consultancy provides high level advisory services to clients across the globe and in all Group Sectors. Services range from management consultancy to strategic and economic planning to the management of major projects and programmes. Sub-sectors in Strategic Consultancy include aviation, maritime and transport planning.

Its key strength is in translating Scott Wilson's technical and engineering knowledge and expertise to deliver optimised business solutions to our worldwide clients.

- 1 Sheremetyevo Airport Master Plan, Russia
- 2 Erbil International Airport, Iraq
- 3 Colombo Port Expansion, Sri Lanka
- 4 Florida I-595 Corridor Roadway Improvements Project, USA
- 5 Port Botany, Australia

view our market sectors in more detail  
[ar09.scottwilson.com/sectors](http://ar09.scottwilson.com/sectors)





view an interactive map on our projects  
[ar09.scottwilson.com/projects](http://ar09.scottwilson.com/projects)



UK AND IRELAND

**£276.0m**  
76.7% of Group revenue

ASIA-PACIFIC

**£36.6m**  
10.2% of Group revenue

EUROPE

**£25.8m**  
7.1% of Group revenue

INDIA

**£8.2m**  
2.3% of Group revenue

MIDDLE EAST

**£13.4m**  
3.7% of Group revenue

RAILWAYS

**£53.7m**  
14.9% of Group revenue

The Railways Sector is an international market leader in the provision of global integrated services to both heavy rail and metros.

Its consultancy services reflect a blend of specialist rail engineering skills and in-depth knowledge, covering all aspects of rail infrastructure, operations and rolling stock. This includes planning, design, project management and maintenance.

BUILDINGS & INFRASTRUCTURE

**£96.0m**  
26.7% of Group revenue

The Buildings & Infrastructure Sector offers clients pragmatic and cost-effective multi-disciplinary engineering and architectural solutions for the development, construction and whole life maintenance of their property assets.

The Sector's strong expertise in civil/structural engineering, building services and architecture is augmented by a wide range of in-house specialist consultancy services including sustainability, energy management, advanced engineering and facilities management.

ENVIRONMENT & NATURAL RESOURCES

**£82.2m**  
22.8% of Group revenue

Environment & Natural Resources brings together the strengths of two closely interactive businesses and encompasses a diverse range of skills and knowledge across a broad spectrum of industries. Key sub-sectors include power, mining, water, geo services and environment.

An integrated approach provides clients with tailored and holistic services that respond to the growing importance of global environmental issues.

ROADS

**£90.6m**  
25.2% of Group revenue

An historic strength, the Roads Sector is well positioned to address global demand. Our knowledge and expertise is greatly respected by clients, which is reflected in current high profile projects.

Our multi-disciplinary staff, who are always responsive to changing client needs, develop integrated solutions to address every aspect of projects, from planning and design through to construction supervision and management, operations and maintenance services.

- 6 South Island Line, Hong Kong
- 7 Crossrail, UK
- 8 Athens Metro, Greece
- 9 HSL Zuid, Holland
- 10 Perpignan to Figueras, High Speed Rail Link, France/Spain

- 11 New Downe Hospital, Northern Ireland
- 12 Promenada Shopping Centre, Chiang Mai, Thailand
- 13 ECC International – The Plaza, Vietnam
- 14 Manchester Waste, UK
- 15 French Formula One, France

- 16 Upper Padas Hydroelectric Project, Malaysia
- 17 Diavik Diamond Mine, Canada
- 18 Delhi-Mumbai Industrial Development Corridor, India
- 19 Nam Theun 2, Laos
- 20 Santo Antonio Hydropower, Brazil

- 21 A46 Newark to Widmerpool Improvement, UK
- 22 S69 Expressway, Poland
- 23 East West Road Corridor, India
- 24 Iona Odos Motorway, Greece
- 25 Heilongjiang Road Network, China